

From: Hannah Ladd
Sent: Monday, September 19, 2022 1:27 PM
To: Justin Ulrich
Subject: InTime Follow up

Hi Justin,

Appreciate you taking my call this morning and answering all my questions allowing me to learn a bit more about California Pines FD.
Based on our conversation I understand you're looking for a scheduling software that can accommodate 24-hour scheduling, location-based punch in/punch out, and the special districts rules/regulations.

A breakdown of the pricing we discussed today are as followed:

Scheduling and Overtime Management Module \$72/year/employee

$\$108.00 \times 12 = \$1,296$
↓
 $\$3,096$

***Optional* Timekeeping Module: \$36/year/employee**

Amazon Secure Web Hosting Fees → \$1,800/year

- Top tier cloud service provider
- Automatic failover
- Real time data redundancy
- Hosted in U.S.

Remote Professional Services (Implementation + training course) → Aprox. \$3,900 (One-Time Fee)

I will be looking into a solution for seasonal employees and as soon as I hear back from my management team will provide more details.

I am also looking into how InTime can best accommodate shifts that are not paid out until your agency receives payment for them.

I understand you need to have some discussions on your end but if there is a time that works for your agency for a software demo please let me know.

A sample of scheduling would be very useful for this so that we can configure the software to best represent your day-to-day scheduling.

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